Exciting position for an ambitious and passionate Fundraiser in the NGO Health Sector

The CHABAHIVA Trust (www.chabahiva.org) is a responsible social investor. They aim to contain the spread and adverse consequences of HIV, to be a sustainable fund manager, to ensure all their partner organisations are effective in positive and compassionate contributions to the health sector areas they operate in, and to create sustainable partner organisations within their collaborative network.

**Important:** This role is dedicated to **corporate fundraising** so you will need to have the relevant experience in order to hit the ground running, and able to reach fundraising targets. In addition, we are looking for a compassionate, dynamic individual, who is not afraid to make bold decisions and use their own initiative, is passionate about impactful community development opportunities and has super networking abilities. The organisation endeavours to build its capacity to have a diverse team. Additionally, individuals with an understanding in HIV, TB, Sexual and Reproductive Health, and Public and/or community health programming are encouraged to apply.

# Corporate Fundraiser Responsibilities

* Contribute, lead, and implement the fundraising strategy
* Develop and grow corporate funding by: Identifying corporate targets, their appropriate senior executives and/or HR / CSI / CSR individuals within companies, identify strategic leads, be persistent in following up and managing relationships with donors
* Fund sourcing planning by creating and managing future fund sourcing plans (forecasting)
* Write and submit all identified funding related applications and reports
* Contribute to the organizational strategy by supplying fundraising updates and information, related recommendations and industry insight
* Meet agreed targets within agreed timeframes

**Personal Attributes:** target driven, leadership, empathy, creative, imaginative, resilience, ethical and responsible, initiative, and engagement.

**Skills**: strong and compassionate communicator and proposal writer, team player, proven industry track record, ability to connect and link opportunities with audience, strong computer skills, interpersonal skills, attention to detail, good understanding, and ability to interpret and create budgets.

# Experience & Qualifications

* Experience in fundraising, securing substantial and repeated funds (between R1.5 - R5 million per annum)
* Strong networking and relationship building ability (established corporate network / data base is advantageous)
* Minimum 5 years’ experience as a Fundraiser
* Tertiary qualification (Marketing, Sales, Journalism, Public Relations, Business) will be advantageous.
* Individuals with an understanding in HIV, TB, Sexual and Reproductive Health, and Public and/or community health programming is advantageous.

If this opportunity piques your interest, and you meet our basic requirements related to skills, experience, and qualifications we invite you to apply as per our guidelines listed below:

This application consists of two parts:

* + a digital profile that showcases you.
  + a 2-page CV which includes a strong motivation letter that is relevant to this application.

Note: We encourage you to show us why you think you would be best suited for this role.

# Important: Application Guidelines

1. Digital profile: this is a brief 3-minutevideo where you answer 4 questions. You need to share your video via **WhatsApp** and the title of your video should be: **Your Name + Surname**. Your questions:
   1. Who are you?
   2. Choose one: What was your first fundraising achievement? What was your first fundraising disappointment?
   3. If you chose achievement: how long did it take for you to reach this achievement? If you choose disappointment: what kept you going?
   4. Why do you want to fundraise for CHABAHIVA Trust?
2. A precise two-page CV submitted with a motivation letter.

Interested candidates must send their applications to [karen@maraisbutton.co.za](mailto:karen@maraisbutton.co.za)

Contact will only be made with shortlisted candidates.